# International Integrated Solutions Welcomes Dell Expert Jay Singh as Practice Manager

*New Hire Underscores Firm’s Commitment to the Superior Delivery of Dell Capabilities to Customers*

Plainview, NY, [date], 2020 - [International Integrated Solutions (IIS),](https://www.iistech.com/) a leading managed services provider and systems integrator, has just announced the appointment of Jay Singh to the position of practice manager, with responsibility for the Dell tri-state area relationship. In this role, Singh will help develop the firm’s capabilities around Dell’s expansive technology and services portfolio to help customers drive digital transformation.

Prior to joining IIS, Singh was a data center compute executive with Dell Technologies where he was responsible for servers, networking and storage. With extensive experience designing end-to-end Dell Technologies solutions, Singh brings advanced Dell expertise to the role to empower IIS customers to solve their most pressing IT challenges.

“I am eager to add value to the IIS team as the firm continues its expanded focus on delivering Dell offerings to customers,” said Singh. “I look forward to helping more customers transform and thrive with innovative end-to-end technology solutions.”

“The addition of Jay to our team marks a significant milestone for IIS, as we take yet another step in building out our capabilities around Dell Technologies,” said John Iacone, CEO, IIS. “His strong business acumen coupled with a deep knowledge base of Dell’s portfolio of solutions position him perfectly for this role, as we continue to deliver technology innovation with profound impact to customers.”

As a Dell Technologies Platinum partner, IIS offers expertise in Midrange and Enterprise storage, [Dell’s next-gen PowerStore solution,](https://resource.iistech.com/powerstore) as well as end-user computing, hyperconverged infrastructure, Data Protection Suite, PowerEdge Servers and Dell Networking technologies.

About IIS

International Integrated Solutions (IIS) is a leading managed services provider and systems integrator that delivers compute, storage infrastructure and management solutions for the data center, public and private clouds. Since its inception in 1990, IIS has built high-status partnerships with the likes of Dell Technologies, Hewlett Packard Enterprise (HPE), Microsoft, Nutanix, Nvidia, RedHat, VMware and others.

The company has earned numerous awards and accolades, including the CRN Solution Provider 500, CRN MSP Elite 150, CRN Women of the Channel, CRN Triple Crown, CRN Big Data Solutions Provider Innovator*, CIO Applications Magazine’s* Top 25 Cloud Solutions Providers, *CIO Review’s* 20 Most Promising IT Infrastructure Providers, *CIO Review’s* Top 50 Most Admired Companies, *Insight Success’s* Most Trusted Brands, *Silicon Review’s* Top Big Data Company and more.

For more information visit [iistech.com](https://www.iistech.com/), [Twitter @FocusTSI](https://twitter.com/IISTech)or [LinkedIn](https://www.linkedin.com/company/international-integrated-solutions-ltd-/)